



CLARIFY HEALTH RANKED #1 BUNDLED PAYMENT SOLUTION PROVIDER

In January 2019, Chilmark Research published a report reviewing the current state of the bundled payment programs market and the available IT solutions for enabling them. The report describes bundled payment program management solutions available in the market today and ranks them based on the maturity of the offering, product capabilities, and market execution. Out of 18 vendors reviewed, Clarify Health was ranked #1 overall.

Product Capabilities & Market Execution Letter Grades by Vendor

	Product Capabilities	Market Execution
Vendor	Letter Grade	
Archway	A	C+
Aver	B	C+
CareEvolution	B-	C+
Carrum	C+	C+
Cerner	B+	B
Change Healthcare	B+	A-
Clarify	A	A
DePuy	C-	C-
Epic	B+	B-
Medecision	B-	C
Medtronic	C	C
NaviHealth	C+	B-
Optum	B	B
Premier	B	B+
Remedy	B	A-
Stryker	C-	D+
xG	C-	D
Zimmer	C	C-

ABOUT CLARIFY HEALTH

Clarify Health provides the breakthrough technology and analytics platform to personalize and optimize patient care journeys. Our purpose-built solutions - developed by a world-class team of data scientists and engineers from the financial services industry, top clinical operations experts, and logistics specialists - are transforming healthcare processes and workflows. Clarify delivers actionable insights that enable physicians, health systems, payers, and life sciences organizations to deliver better care today and evolve for a value-based world.



Functional Categories Reviewed:

- **Opportunity Analysis** – Using existing data about patient populations and potential providers in the participant network to help determine whether it makes economic sense to enter into a bundled payments contract with a payer.
- **Episode Definition** – Permits participants to specify the clinical elements of an episode including providers, treatments, medications, organizations, etc.
- **Quality Reporting** – Provides reports or dashboards with all contracted quality metrics for the episode.
- **Cost Reporting** – Provides reports or dashboards with FFS-based costs contained in the bundle definition for all participants.
- **Contract Management and Reconciliation** – Supports the allocation and distribution of payment share to participants.
- **Patient Engagement** – Functionality in an app or portal that allows the patient to interact with the care team and organizations involved in the episode.
- **Care Navigation Workflow** – Supports the design and specification of the workflow and handoffs across the network executing the episode.
- **Clinical Pathway Support** – Supports the design and specification of the clinical care plan that executes the episode.

Success in bundled payment programs as identified by Chilmark Research lies in providers' ability to execute on all 8 of the capabilities reviewed. A key finding of the report indicated that many vendors offer point solutions which offer limited value for the overall management of bundled payment programs. Clarify Health was identified as offering the most comprehensive solution for end-to-end program management.

About Clarify Health's value-based program management solution:

We offer a scalable platform which facilitates the entire lifecycle of value-based care programs including design, contracting, operations, reconciliation, and risk management, freeing analysts from time consuming pivot tables and manual tasks.

Clarify builds technology solutions to optimize care and drive behavior change. We provide a distinctive cloud-based, enterprise software platform that empowers our partners to succeed in value-based payment models.

Our solution combines predictive analytics with real-time patient guidance so that our partners can access actionable performance insights when they want.

We strongly believe that this is not a zero-sum game and regularly facilitate discussions between payers and providers to arrive at a win-win value-based solution.

The report also ranked vendors on market execution and product capabilities. Clarify ranked far above the other 18 vendors, being the only company to achieve full marks across the board.

Bundled Payments Market Sounding



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